# **Imperial County Workforce Development Board**

2799 S. 4th Street El Centro, CA 92243

# **REQUEST FOR QUALIFICATIONS (RFQ)**

# **Professional Consulting/TrainingServices**

Available on or after: September 14, 2021

An equal opportunity solicitation program. Auxiliary aides are available upon request to individuals with disabilities.

### SECTION 1: BACKGROUND AND ELIGIBILITY

# **PURPOSE**

The Imperial County Workforce Development Board (ICWDB) is seeking to pre-qualify experienced, competent entities to provide a broad array of technical consulting/training services in support of its mission.

# **SOLICITATION**

ICWDB hereby solicits proposals to pre-qualify consultants to supply consulting/training services on an as-needed basis. Approved respondents to this Request for Qualifications (RFQ) will be placed on a slate of eligible consultants/trainers, also known as a *slate of providers*, for future use. Inclusion on the slate of providers does not guarantee that a consultant/trainer will be contracted to provide services. All contracts will adhere to the local, state, and federal rules and regulations, unless otherwise noted based on funding guidelines, including the federal Workforce Innovation and Opportunity Act (WIOA). A copy of the WIOA regulations is available for review at the US Department of Labor Employment and Training and Administration website at <u>http://www.doleta.gov/WIOA</u>.

# ELIGIBILITY

Entities, organizations or individuals possessing the appropriate capacity and demonstrated ability to provide the services outlined in this RFQ are eligible to apply. Responses will be deemed eligible for pre-qualification based on their completeness and responsiveness to this RFQ. ICWDB encourages submission from small businesses, minority-owned firms, and women's business enterprises.

Please note: ICWDB is prohibited from awarding funds to any entity that is debarred or suspended, or otherwise excluded from or ineligible for participation in Federal assistance program in accordance with DOL regulations at 29 CFR Part 98.

# BACKGROUND

The Imperial County Workforce Development Board (ICWDB) is a California Workforce Development Board comprised of 15 members representing business, labor, education, economic development, and other local workforce system stakeholders. ICWDB provides oversight of the federal Workforce Innovation and Opportunity Act (WIOA) programs and services of the Imperial County Area (ICWDB) and develops polices to ensure compliance and effective operations.

ICWDB administers employment and training programs and serves the entire area of Imperial County.

The mission of the ICWDB is: "To provide job seekers and employers with the tools, resources and services they need to achieve their employment and business goals."

# **SECTION 2: SERVICES SOLICITED**

ICWDB has specific interests in the following services under this RFQ. Respondent may address one or more of the following service categories.

# A. Strategic Planning for Workforce Development

Provide assistance to the ICWDB with its strategic planning and development process to its current Strategic Plan under WIOA; as well as necessary revisions and or modifications; development of strategies for a new Strategic Plan that will be linked to the Regional Plan under WIOA. Such guidance and efforts will comply with the requirements put forth by the State Employment Development Department. This process includes working with a variety of staff and stakeholders and will include, but is not limited to, the following:

• Work with management staff to develop the WIOA Four-year Strategic Plan including goals, objectives and strategies for WIOA implementation in the key areas of WDB Administration; One-stop Delivery System; Youth Services; Business Services; Sector Strategies, Career Pathways and Rapid Response, up-dates and modifications to the plan as deemed necessary.

- Ensure the WIOA Four-year Strategic Plan is aligned with the State and Regional Plan;
- Provide training and orientation to key staff in the content and requirements of WIOA;
- For each strategic area of the plan, develop an action plan, which lays out an approach to meeting requirements in that area;
- Write implementation strategies, plans, reports, applications and materials, as needed for implementation of the Four-year Plan;
- Plan mechanisms to track agency and staff progress in achieving plan goals and objectives;
- Development of required plans and systems designed to meet High-Performing Workforce Development Board status and evaluation criteria under AB 698 and other corresponding State requirements;
- Meet regularly with management staff to review and support progress achievements; and
- Other duties as requested by the ICWDB Executive Director or his/her designee.

#### B. Strategic Planning for Sector Initiatives

Provide consultative services for the development and ongoing operation of one or more of the industry sector initiatives of the Imperial County Workforce Development Board Area, which include:

Retail Trade	<ul> <li>Transportation &amp; Logistics</li> </ul>
Healthcare and Social Assistance	Agriculture
Sustainable Energy	Broadband

Services will include, but are not limited to, the following:

• Organize stakeholders connected with a specific local or regional industry, including multiple firms, labor groups, education and training providers, and workforce and education systems to develop workforce development strategies within the industry;

- Work in collaboration with stakeholders to design and develop local and regional training programs (e.g. career and technical education, apprenticeships, on-the-job training, internships, and other work-based learning) and workforce solutions to address both short- and long-term workforce needs of the sectors, including analyzing current labor markets and identifying barriers to employment within the industry; developing cross-firm skill standards, and curricula; and developing occupational career ladders to ensure workers of all skill levels can advance within the industry;
- Write reports, program materials and other documents to inform and engage stakeholders around the sector initiatives; and
- Assist in the development of grant applications to support sector initiatives including facilitation, research, writing, and data collection.

# C. Economic Research and Analysis

Provide economic research and analysis services to the ICWDB that provide workforce information and data on selected sectors and initiatives tied to the Imperial County region; Studies will inform the ICWDB on decisions addressing labor market changes in its region, high growth and demand occupations in new and emerging industries, impacts to the region through industry assessments; and needed supports to increase competitiveness and economic vitality. Services will include, but are not limited to the following:

- Conduct local area economic and labor market research and business assessments for the Imperial County region that includes identifying high growth, high demand industries; emerging industries and occupations and other barriers to employment within the industry;
- Organize stakeholders connected with a specific local or regional industry, including multiple firms, labor groups, education and training providers, and workforce and education systems to gather research information and develop needed strategies within the industry;
- Work with the ICWDB to conduct assessments on selected businesses; conduct business engagement activities; convene meetings with employers; develop business attraction and retention strategies combined with layoff aversion and tax incentives;
- Work with the ICWDB to identify workforce education and training to develop Imperial County's future workforce; new jobs targeting underrepresented segment groups; and
- Prepare reports, collateral information such as charts, PowerPoint presentations of the research findings; and other program documents to inform and engage stakeholders; and
- Other duties as requested by the ICWDB Executive Director or his/her designee.

#### D. Resource Development, Capacity Building and Technical Assistance

Provide resource development services with expertise, knowledge and experience in federal, State and private foundation proposal writing. Specific expertise and knowledge of industry sectors, labor market information, segment populations and employment and training best practices and federal and State workforce initiatives required. Resource development including capacity building and technical assistance services include, but are not limited to the following:

• Ongoing research of potential funding sources, not limited to federal and state;

- Prepare components of the grant applications authorized by the ICWDB. This includes letters of intent, grant narratives, letters of support and commitment, logic models, flow charts, summaries, budgets and any other component required by the grantor, for submission of an application;
- Facilitate and document program design meetings with staff, partners, communicate terms and conditions of grant opportunities, develop parameters of grant applications, assist in partner roles, monitor timelines, and review of proposal drafts;
- Provide all necessary materials needed with the completion of services;
- Provide technical assistance and capacity building training to ICWDB to develop and implement new initiatives, programs and strategies targeting segment populations (e.g. reentry, public assistance, veterans, homeless, at-risk youth).
- Provide relationship management, coordination and technical assistance support to ICWDB, and contractor/partner organizations;
- Participate in programmatic reviews and evaluation to increase program quality, performance and sustainability; and
- Provide other duties as requested by the ICWDB Executive Director or his/her designee.

# E. Curriculum Development for Occupational and Workforce Training

Provide curriculum development services with expertise, knowledge, and experience in developing and implementing such curriculum with employers, educational institutions, and workforce development partner agencies. Specific expertise and knowledge of training, work readiness (e.g. job readiness or "soft skills"), and workforce preparation curriculum development, best practices in workforce development, engaging with stakeholders to identify baseline competencies, applicable guidelines and laws regarding curriculum development and implementation, and partnering with schools to implement the curriculum and training. Specific knowledge and experience in curriculum develop in the priority industry sectors of the ICWDB, which include 1) Healthcare and Social Assistance 2) Retail Trade 3) Transportation & Logistics 4) Broadband Internet Services, 5) Sustainable Energy 6) Agriculture

Curriculum Development Services will include, but are not limited to, the following:

- Design, implement and evaluate competency-based curriculum that integrates contextual classroom instruction with hands-on, skills training (e.g. internships, pre-apprenticeship, and apprenticeship);
- Align curriculum with baseline competencies, industry-skill standards, work processes and requisite certifications;
- Work in coordination with industry experts to develop proven methods for developing individualized training plans, provide customized training, monitoring trainee progress and assessing trainee skill and knowledge attainment;
- Develop a strategy and work plan to identify baseline competencies, curriculum development timeline, requests for feedback, curriculum implementation, evaluation of the curriculum's effectiveness, and process to update and adapt curriculum;
- Develop a tool to monitor and evaluates the curriculum's effectiveness and provides a process for updating and adapting the curriculum pending feedback from stakeholders, employers, educators, and students;
- Scale curriculum as needed;

- Identify and recommend additional activities that will sustain the value and use of the curriculum;
- Work in collaboration with stakeholders and ICWDB staff;
- Provide all necessary materials needed with the completion of services;
- Provide other duties as requested by the ICWDB Executive Director or his/ her designee.

# F. Marketing and Communication of Services

Provide marketing and communication services to assist ICWDB in reinforcing ICWDB's brand and to promote services externally through multiple communications and media activity/campaigns. The services will include, but are not limited to the following:

- Assess and evaluate existing communication efforts through a comprehensive communication and marketing audit;
- In consultation with ICWDB staff, develop press releases or other public statements and serve as the primary media liaison for ICWDB;
- In consultation with ICWDB staff, work in the development of promotional materials, such as social media advertisements, printed fact sheets, one-pagers, program tools, services and other collateral as needed;
- Provide editorial oversight of website content including coordinating webpage maintenance, with the goal of ensuring that new information is posted regularly;
- Recommend campaign strategies from conception through design, development, production and evaluation as needed to meet ICWDB goals and priorities;
- Provide editing input for consistent style and grammatical correctness for all ICWDB materials, including website communications.

# **SECTION 3: PERIOD OF SOLICITATION**

This RFQ is issued on an on-going, as needed basis based upon need and available funding. Interested parties desiring to be placed on the ICWDB Slate of Providers may apply at any time.

### **SECTION 4: SUBMISSION REQUIREMENTS**

The ICWDB is requesting that only Respondents with the expertise, experience and knowledge apply. **Qualified respondents may respond to one or all services listed in Section 2: Services Solicited.** 

Respondents must submit an original and three copies of their response to this RFQ. Responses may be mailed, hand-delivered, or e-mailed to:

Jeff Burquist , Administrative Analyst II Imperial County Workforce Development Board 2799 S. 4th Street ElCentroCA 92243 JeffreyBurquist@co.imperial.ca.us

Questions pertaining to this RFQ should be in email form and directed to: <u>JeffereyBurquist@co.imperial.ca.us</u>

# SECTION 5: PROPOSAL FORMAT

All proposals must indicate services the Respondent is prepared to offer and should clearly demonstrate a Respondent's interest and ability to provide such service. The proposal should utilize a 12 point professional font, one-inch margins, page-numbers, table of contents, and the following components.

- <u>Part I</u>: Cover letter providing a description of Respondent's qualifications and proven track record to provide ICWDB with the services outlined in Section 2: Services Solicited. The description should be relevant to the identified service under Section 2 to which the Respondent is applying. Include the name, address, telephone and email of the individual submitting the proposal and type of organization. (Not to exceed 2 double spaced single-sided pages)
- <u>Part II</u>: Narrative describing the Respondent's demonstrated expertise and success to provide the Scope of Services the Respondent wishes to provide. Reference Section 2: Services Solicited and describe your professional experience and capacity as outlined in Section 2. The description should be relevant to the identified service under Section 2 to which the Respondent is applying. In addition, for Section B, C, or D please specify any of the industry sector initiative(s) of the Imperial County Workforce Development Board Area in which you have demonstrated expertise and success. The Imperial County Workforce Development Area includes: 1)Health Care & Social Assistance 2)Agriculture3)Transportation&Logistics4)Broadband
  - 5) Sustainable Energy 6) Retail Trade (Not to exceed 10 double spaced single sided pages).
- <u>Part III:</u> Provide as an attachment the resumes for key relevant individuals and clearly identify how they will contribute to the provision services.
- <u>Part IV:</u> Provide three professional references including phone numbers and email address.
- <u>Part V</u>: Provide as an attachment the Fee Schedule including cost per hour and per/day or per/project. All fees, charges, billing rates, overhead costs must be explained. Respondents will be evaluated on their ability to offer high quality services while keeping costs reasonable for the services provided.

• <u>Part VI</u>: Provide as an attachment your Sample(s) of Work specific to the related area(s) you are applying. (Please limit to 2 examples per area or provide a link to website or social media profile.)

\* In the event it becomes necessary to revise any part of the RFQ, such information will be posted on the *ICWDB* website at <u>www.ivworkforce.com</u> Respondents are encouraged to monitor the *ICWDB* website for updates to services solicited and other revisions as necessary.

# **SECTION 6: EVALUATION CRITERIA**

### Process

All proposals will be evaluated by a RFQ Evaluation Team. The Evaluation Team will review and score each proposal based upon evaluation criteria published in this RFQ. ICWDB may, at its discretion, request additional information and or presentations by or meetings with any Respondents to clarify or negotiate modifications to the proposals.

# **Proposal Criteria**

Selection of any or all of the services contained in the Section 2: Services Solicited will be made from the list of pre-qualified Respondents resulting from this RFQ. The following criteria will be used to pre-qualify one or more Consultant(s):

- Qualifications and experience
- Ability to provide needed services
- Demonstrated knowledge, expertise, and success in proposed area
- Cost effectiveness
- Other factors deemed to be in the best interest of the ICWDB as determined by the Executive Director

<u>Proposal responses will be evaluated to determine a pass or fail rating. 100 points will be available</u> <u>- You must score at minimum 70 points for a pass rating. A recommendation will be made to the ICWDB Executive Director to place Respondent(s) that achieve a pass rating, on a Slate of Providers for 36 months to be contracted on an as needed basis.</u>

The arrangement of criteria is not meant to imply order of importance in the evaluation process. Any award is subject to funding availability. ICWDB reserves the right to recommend multiple proposals for funding approval. In the event that the selected Respondent recommended fails to provide services as outlined in the contract or their proposal, ICWDB may select an alternate Respondent from the ICWDB Slate of Providers.

#### SECTION 7: TERMS AND CONDITIONS

#### **Respondent's Obligation to Perform**

If the work performed by the Respondent is not in accordance with the standards as specified in the contract award, then the Respondent shall be obligated to whatever is required to meet the requirements as specified, at no additional cost to ICWDB.

#### **Insurance Requirements**

"Prior" to commencing services, Contractor shall purchase and submit evidence meeting the following insurance requirements:

- <u>Automobile Liability</u> At minimum, Contractor is required to have automobile insurance at the levels required to meet the standard State of California automobile insurance requirements.
- **Professional Liability** containing errors and omissions coverage in amounts not less than \$1,000,000 (One-million). (Subject to change)
- Worker's Compensation and Employees Liability (if applicable) in accordance with California State Compensation laws.
- <u>Commercial General Liability</u> with a combined single limit for bodily injury and property damage of not less than \$1,000,000 (one-million) (subject to change) per occurrence to protect ICWDB against claims for bodily injury or death and damage, loss, o theft of equipment and property of other. This shall cover the use of equipment and vehicles not covered by Automobile Liability. This shall include premises and/or operations; independent proposers; products and completed operations and contractual liability.

**Endorsements shall include the County of Imperial and its officers, volunteers and employees;** each are to be named as additional insured under both the Contractor's Professional Liability, General Liability and Automobile Liability policies. Said insurance will be required to be maintained in full force and effect during the term of the contract.

#### Assignment of Contract

The Respondent acknowledges that if selected by ICWDB to perform the services required hereunder, it will be based, in part, upon the Respondent's special skills and expertise. The Respondent shall not assign, subcontract or otherwise transfer this agreement in whole or in part without the prior written consent of ICWDB, which ICWDB may, in its sole discretion, approve or deny without reason. Any attempted assignment or transfer of its obligations without such consent shall be null and void. No such approval by ICWDB of any subcontract shall be deemed in any way to provide for the incurrence of any obligation of the State in addition to the total fixed price agreed upon in this agreement. Subcontracts shall be subject to the terms and conditions of this agreement and to any conditions of approval that ICWDB may deem necessary. Subject to the foregoing, this agreement shall be binding upon the respective successors and assigns of the parties.

#### **Certification Regarding Debarment and Suspension**

Respondents funded under the RFQ certify that they have not been subject to debarment and suspension under any federal, State, or local grant program and will immediately inform ICWDB of any future debarment or suspension.

#### **EEO Certification**

Successful Respondents will be required to certify and agree that all persons employed by the respondents, its affiliates, subsidiaries, or holding companies are and will be treated equally by the firm without regards to or because of race, color, religion, sex (including pregnancy, childbirth, and related medical conditions, transgender status, and gender identity), national origin (including LEP), age, disability, political affiliation or belief in compliance with federal, State and local anti- discrimination and equal opportunity laws.

# **Drug Free Workplace Compliance Certification**

The Respondent funded under the RFQ hereby warrant and certify that they shall comply with the California Drug-Free Workplace Act of 1990 (Cal. Gov. Code§8350 et seq.)

# **Appeal Process**

ICWDB must receive written notice of the Respondent's intent to appeal the decision within five (5) working days of receipt of notice of award status. Proposer will have a total of 15 days in which to submit a written appeal of ICWDB decisions. All grievances arising out of Workforce Innovation and Opportunity Act or this RFQ must be filed according to ICWDB established grievance procedures.

# **Conflict of Interest**

By submitting a proposal, the Respondent certifies to his/her knowledge and belief that there is no conflict of interest (real or apparent) inherent in the proposal or in delivering the proposed plan of work. A conflict of interest would arise if any individual involved in the RFQ proposal review and rating, or award decisions has a financial or other interest in or represents the Respondent organization and would be likely to gain financially or personally from the award of a contract. The same would hold true for any member of the individual's family, partner, or an organization employing or about to employ any of the above as direct result of the successful award of a contract under the RFQ. The ICWDB reserves the right to disqualify a proposal should a conflict of interest be discovered during the solicitation process.

# Acceptance of Terms and Conditions

Each Respondent, by submission of a proposal, acknowledges acceptance of terms and conditions, certifies that all specification listed in the RFQ will be met, and further understands that these specifications may become part of a contract for provision of services if awarded.

#### Truth and Accuracy of Representation

False, incomplete, or unresponsive statement in connection with a proposal may be cause for its rejection. The evaluation and determination of the fulfillment of the requirement will be in the ICWDB sole judgement and its judgement shall be final and conclusive.

#### Change to RFQ

A Respondent submitting a proposal will not change the wording of the RFP and no words or comments will be added to the general conditions and detailed specifications. Proposals submitted with unauthorized changes to the RFQ, may be deemed irregular and rejected.

#### Gratuities

The offering of gifts, excluding token gifts of a promotional/advertising nature, or gratuities by Respondent or any other agent or representative of respondent is strictly prohibited. In the event of violation by respondent of this restriction, ICWDB shall be entitled to pursue the same remedies including, but not limited to, termination, against respondent as it could pursue in the event of respondent's default.

#### **Best Offer**

The proposal shall include the Respondents best terms and conditions.

# Accuracy and Completeness

The proposal must set forth accurate and complete information as required in this RFQ. Proposals will be received and maintained consistent with the requirements of the Workforce Innovation and Opportunity Act (WIOA) and the California Public Records Act. In general, proposals will be exempt from disclosure until the evaluation and selection process has been fully vetted. If the Respondent includes privacy or proprietary information in its proposal, which it does not desire to have publicly disclosed, this restriction must be clearly noted. Such notice to the ICWDB shall use reasonable administrative procedures and care to protect the release of restricted proposal information. However, the ICWDB shall not be liable for the disclosure of any information submitted in the proposal even though the Respondents requested a restriction on its release.

# Rights of the ICWDB.

The ICWDB reserves the right to waive informality in any proposal, to accept or reject any or all other proposals, to reject one part of a proposal and accept another, to re-advertise and, or seek other proposals, to make awards to the most responsive proposal as the interest of the ICWDB may require.

The ICWDB reserves the right to provide or contract for any of these services independently.

The ICWDB reserves the right to allocate services according to ICWDB best interest and mission.

The ICWDB may opt to contract for some, all or none of the services listed. The ICWDB also reserves the right to select multiple vendors for any component or activity of work if it serves the ICWDB's best interest.

The ICWDB reserves the right to establish additional consideration or criteria for funding, as deemed necessary. Such consideration may be addressed through final agreement negotiations.

The ICWDB reserves the right to reject any proposal and waive any requirement when the action is considered to be in the ICWDB best interest and negotiate change, revision, and/or modification of a proposal with any respondents.

The ICWDB reserves the right to retain all proposals submitted in response to this RFQ. The proposals shall become the property of the ICWDB. The ICWDB also reserves the right to use any or all ideas or adaption of ideas presented in any proposal submitted in response to a Request for Qualification, without charge or limitation. The selection or rejection of a proposal does not affect these rights.

#### **Request for Additional Information**

The ICWDB may require additional information from a Respondent for the determination of its qualifications to provide services. This additional information may be requested any time during the review process.

#### Termination

The ICWDB may terminate the agreement resulting from this proposal at its own discretion or when conditions encountered during the work make it impossible or impracticable to proceed, or when the ICWDB is prevented from proceeding with the agreement by law or by official action of a public authority. Additionally, if federal, State, or local project funds are suspended the agreement will likewise be suspended/terminated.

#### **Cost Incurred by Respondents**

All costs associated with proposal preparation will be borne by the Respondent. The ICWDB will not, in any event, be liable for any pre-contractual expenses incurred by Respondents in the preparation and/or submission of the proposals. Proposals will not include any such expenses as a part of the proposed.

#### **Minority Business Participation**

ICWDB as a recipient of State and Federal funds, subscribes to the practices below and will fully comply with Federal, State, and Local laws and directives governing non-discrimination, equal opportunity, and affirmative action in all activities.

- No person shall be discriminated against whatsoever on the grounds of race, religion, color, age, sex, physical handicap, political affiliation or national origin.
- No person shall because of race, religion, color, age, sex, physical handicap, political affiliation or national origin, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity funded entirely or in part by the City, the State, or the Federal Government.
- Affirmative Action shall be taken by all levels of governments, where necessary, to support the underlying objectives of said anti-discrimination policies

To further support policies relative to affirmative action, equal opportunity, and nondiscrimination, ICWDB encourages small and minority businesses and women's business enterprises to submit a proposal. Respondents are encouraged to indicate in their RFQ response if they are a certified minority business as certified through the State of California. A listing of certified minority businesses, as well as the services and commodities they provide is available from the Department of General Services 916-375-4940. The listing is published on the Internet at: <u>http://www.bidsync.com/ DPXB is CASB</u>

#### Addenda to This Request for Qualifications

At the discretion of ICWDB, if it becomes necessary to revise any part of this RFQ, an addendum will be posted on ICWDB website. Any clarification will become an addendum to this RFQ. Respondents are responsible for checking the website frequently to remain informed about the procurement process and other information that may affect this RFQ.

#### Independent Contractor Status

The Contractor shall, at all times, be regarded as an independent contractor and shall at no time act as an agent for ICWDB. Nothing contained herein shall be deemed or construed by ICWDB the Contractor, or any third party as creating the relationship of principal and agent, master and servant, partners, joint ventures, employer and employee, or any similar such relationship between ICWDB and the Contractor. Neither the method of computation of fees or other charges, nor any other provision contained herein, nor any acts of ICWDB or the Contractor hereunder, create or shall be deemed to create a relationship other than the independent relationship of ICWDB and the Contractor. Contractor's personnel shall not be deemed in any way, directly or indirectly, expressly or by implication, to be employees of the ICWDB. Neither the Contractor nor its employees shall, under any circumstances, be considered servants, agents or employees of ICWDB. ICWDB shall be at no time legally responsible for any negligence or other wrongdoing by the Contractor, its servants, agents, agents or any servents.

agents, or employees. ICWDB shall not withhold from the contract payments to the Contractor any federal or State unemployment taxes, federal or State income taxes, Social Security tax, or any other amounts for benefits to the Contractor. Further, ICWDB shall not provide to the Contractor any insurance coverage or other benefits, including Workers' Compensation, normally provided by the State for its employees.

# Contracting

Selected Respondents will enter into a professional services contract with the ICWDB and will be subject to all ICWDB requirements regarding insurance coverage and all other relevant federal, local, and state requirements.

# Award of Contract

ICWDB reserves the right to award one, or more than one or no contract(s) in response to this RFQ. Any award is subject to funding availability.

The Contract, if awarded will be awarded to the Respondent(s) whose respond(s) is deemed most advantageous to ICWDB, as determined by the ExecutiveDirector.

The selected Respondent(s) will enter into a professional service contract with ICWDB. No work shall commence until the contract document(s) is signed by ICWDB and Respondent(s) provides the necessary insurance as required in this RFQ and the Contract. In the event the parties cannot negotiate and execute a contract within thirty (30) calendar days, ICWDB reserves the right to cancel the award of contract.

# **Rejection Rights**

All Respondents are notified that the execution of a contract pursuant to this RFQ is dependent upon approval of the ICWDB Executive Director. ICWDB reserves the right to reject all responses and resolicit if deemed by ICWDB to be in its best interest, and to abandon the project(s) and this RFQ at any time for any or no reason. Selection of a consultant(s)/Trainer(s) is also dependent on the negotiation of an acceptable contract with the successful Respondent(s).

#### **Reservation of Rights**

This RFQ is a solicitation and not an offer to contract. ICWDB reserves the right to issue clarifications and other directives concerning this RFQ, to make and issue modifications to the RFQ schedule; to require clarification or further information with respect to any response received, and to determine the final scope and terms of any contract, and whether to enter any contract. The provisions herein confer no rights, duties or entitlements to any respondent.

#### **Costs of Response Preparation and Other Charges**

No reimbursement will be made by ICWDB for any costs incurred prior to an executed contract.

#### Response to RFQ

All responses to request become the property of ICWDB upon receipt and will not be returned to the respondent. Any proprietary information submitted in response to this request shall be clearly marked and will be handled in accordance with applicable federal and state procurement regulations. Neither cost information nor the total response will be considered proprietary. This policy and award of quotes provisions herein neither are solely for the fiscal responsibility and benefit of ICWDB, and confer nor rights, duties or entitlements to any respondents.